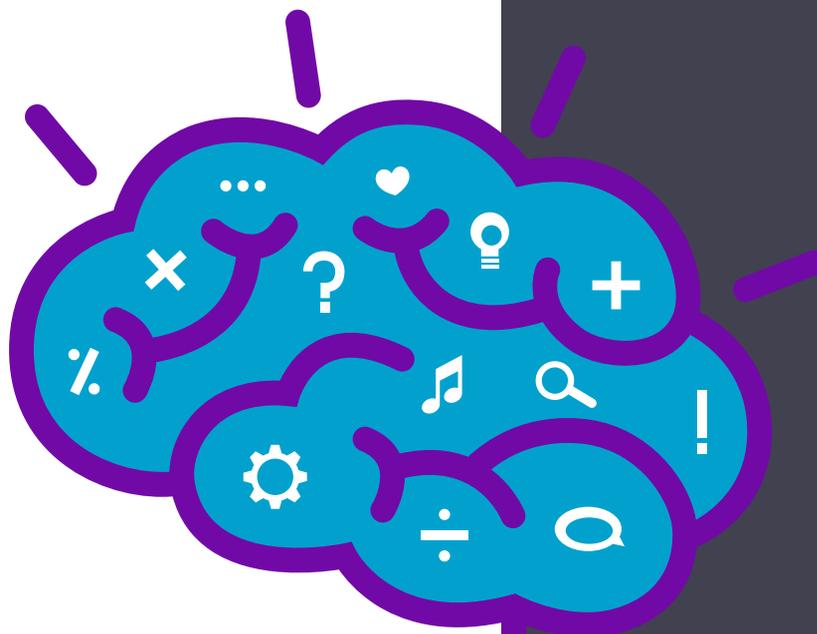




MIND RESOURCES



DO YOU WANT SALES WITH THAT?

Discover NLP selling techniques to increase your sales today by attending this workshop

How to sell more using the unfair advantage

Are you pleased with your results in the last 12 months? Have sales been a hit and miss affair lately? Is your team suffering from the fear of rejection or feeling reluctant to make sales calls? Have you set goals that now seem as if you'll never reach them?

Let me guess? You answered 'Yes'.

If you answered yes to any of these questions, get ready to discover the NLP secrets to selling more than you ever thought possible! If you are a salesperson, sales manager, entrepreneur or a business owner looking to boost sales and improve your ability to sell, then this unique "Do You Want Sales With That?" workshop is exactly what you and your team need!

"Do You Want Sales With That?" is a master class designed specifically to teach you to utilise Neuro-Linguistic Programming (NLP) to improve your sales productivity.

What is NLP and how YOU can sell with it

In a sales setting, NLP can be utilised as a set of rules and techniques for modifying behaviour in achieving self-improvement, self-management and more effective interpersonal communications.

NLP is one of the fastest growing tools available to those who want to improve results. Many leaders and consultants in businesses have turned to the creative and innovative aspects of NLP for inspiration in organisational development, total quality management, and sales productivity.

Based on a program created by Tad James, a pioneer in the field of NLP and the creator of a revolutionary new paradigm for human change known as Time Line Therapy® techniques, this exclusive workshop will help change your perspective, move past what is holding you back and provide you with tangible skills to generate real transformation in your ability to sell.

Learn the secrets top sales people use on a daily basis to close more sales

Workshop Learning Outcomes

- Create pleasant and positive associations with your product or service
- Identify negative thinking patterns that are holding you back
- Dissolve limiting decisions and become a "customer magnet"
- Develop more psychologically subtle questions for identifying customer needs
- Interrupt your customers' patterns of thinking to overcome any objections
- Avoid poverty thinking and dramatically expand your ability to achieve goals
- Learn a method of easily setting goals that truly works

We all know that a business thrives on sales. This workshop will offer the tools necessary for a prosperous business and allow your team to achieve more sales and couple their interaction with superior customer service every day.

Learning and Development Solutions

The Mind Resources Promise

The Mind Resources mission is to assist you in creating and achieving the future you desire. We promise to help you uncover tangible, workable solutions that produce amazing results for you and your teams. With Mind Resources by your side, rest assured that your business will survive and thrive!

The Mind Resources Difference

Using the latest NLP strategies and concepts, as well as several other interactive, behavioural training methodologies, Mind Resources stands apart from its competition. Our trainers, led by our Master Trainer Michele Nash, use these techniques to enhance the training experience for each participant; consequently, each learner is ensured transference of the highest order. We are skilled at helping your team members take personal responsibility for creating the culture they want to work in. We know how to lead the difficult conversations that move teams forward with trust and confidence.

"If you think the dramas and the traumas of your past are permanent and there is nothing you can do about them, you're in for a big surprise!"

Dr Adriana James M.A., Ph.D.,
Master Trainer of NLP



Money Matters

The techniques you will learn in this workshop are usually only discussed in high-end seminars costing thousands of dollars, but Mind Resources brings you all the benefits at the fraction of this price!



What's Included?

Your investment includes light refreshments, your workbook, and certificate.



Registering for a Workshop

Let's talk about the benefits so you can make the right decision and register with confidence. The possibilities for your return on investment are endless!

Call Mind Resources to book your spot today.

Spaces are strictly limited.

Ask about our multiple booking offer!

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